



Why Ads Are Worth Reading Every Time

By Leslie Ann McMillan

Your mission in life is to fulfill your purpose. Certainly, that is true on a personal level. It can also be true in your business or community enterprise. You are receiving this instrument of communication—and others like it—from Small Business Exchange Northeast because somehow, sometime, somewhere, you took concrete steps to participate in the great and worthy purpose of public involvement through business or service, including building or supplying public projects or institutions.

We have walked that road, too. For more than forty-two years, Small Business Exchange has existed to help connect small businesses, prime contractors, large businesses, agencies, groups, organizations, and institutions in the valuable fulfillment of specific projects and opportunities.

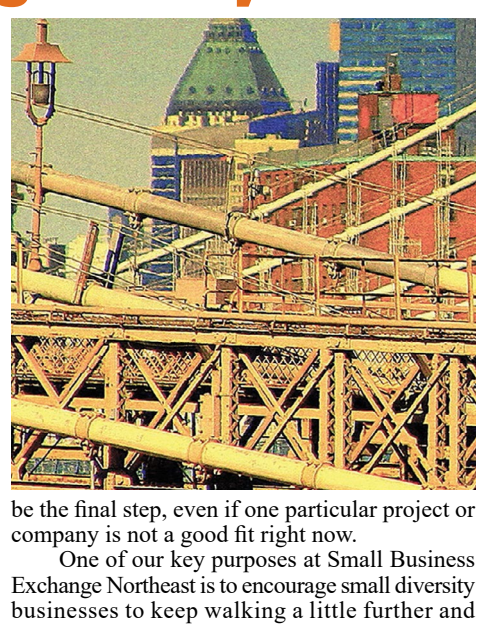
When we send you a publication, post a fax or email, make a telephone call, or update our website, we are providing information that can advance the purpose of your enterprise.

From the basic value of expanding worthwhile knowledge to the potential gain of landing a great contract, you will truly benefit from a few minutes of reading not only the headlines and articles, but especially the advertisements regarding specific projects and active companies with which you might connect.

If you have seen an advertisement before, read it again! The latest edition might have some new details—or you might be in a new situation that warrants another look at a familiar opportunity.

You will find pertinent information on enormous projects that must have small business participation in order to move forward. Most of the readers of these words are small business people. Some of these people and their enterprises are excellent matches for the projects or companies presented here. You might be one of them.

If you think there is a potentially suitable connection between your enterprise and one of the advertised projects or companies, you are just a call or email away from entering a conversation that might prove to be an excellent step forward either now or in the future. The first step need not



Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984 [Click to read more](#)

Sub-Bid Requests

George Harms Construction is seeking DBE/ESBE/SBE suppliers, subcontractors

[Click for details](#)

SMALL BUSINESS EXCHANGE NORTHEAST

SBE OUTREACH SERVICES

With over 1.6 million businesses in our active database—the country's largest non-public diversity database—SBE sets the professional standard for diversity outreach across the nation. For more than four decades, we have served small businesses, prime contractors, and agencies—with proven results.

Advertisements
Placed in various Small Business Exchange Northeast digital publications each month, and at www.sbenortheast.com

Fax, Email, and Postal Solicitations
Targeted mailings sent to businesses chosen according to your criteria

Live Call Center Follow-Up
Telephone follow-up calls using a script of five questions that you define

Computer Generated Reports
Complete documentation that will fit right into your proposal, along with a list of interested firms to contact

Special Services
Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

Call for more information: 800-800-8534

1984 **42** Years 2026

Turner

ATTENTION: Turner Construction is seeking qualified certified New York State (NYS) Minority- and Women-Owned Business Enterprise (MWBE), Service-Disabled Veteran Owned Business (SDVOB) to provide the following scopes of work on a Commercial Confidential Project in Melville, NY, Long Island.

<p>BID PACKAGES</p> <ul style="list-style-type: none"> • BP# 016 - Misc. Metals • BP# 018 - Millwork • BP# 022 - Telecom/Security • BP# 025 - Overhead Coiling Doors • BP# 026 - Resilient Flooring • BP# 027 - Epoxy Resinous Flooring • BP# 028 - Interior Stone & Tile • BP# 029 - Ornamental Metal & Glass • BP# 030 - Toilet Partitions/Specialties 	<p>BID PACKAGES</p> <ul style="list-style-type: none"> • BP# 031 - Painting • BP# 033 - Signage • BP# 035 - Loading Dock/Equipment • BP# 036 - Landscaping • BP# 037 - Folding/Operable Partitions • BP# 038 - Food Service • BP# 039 - Window Treatment • BP# 047 - Bathroom Trailers
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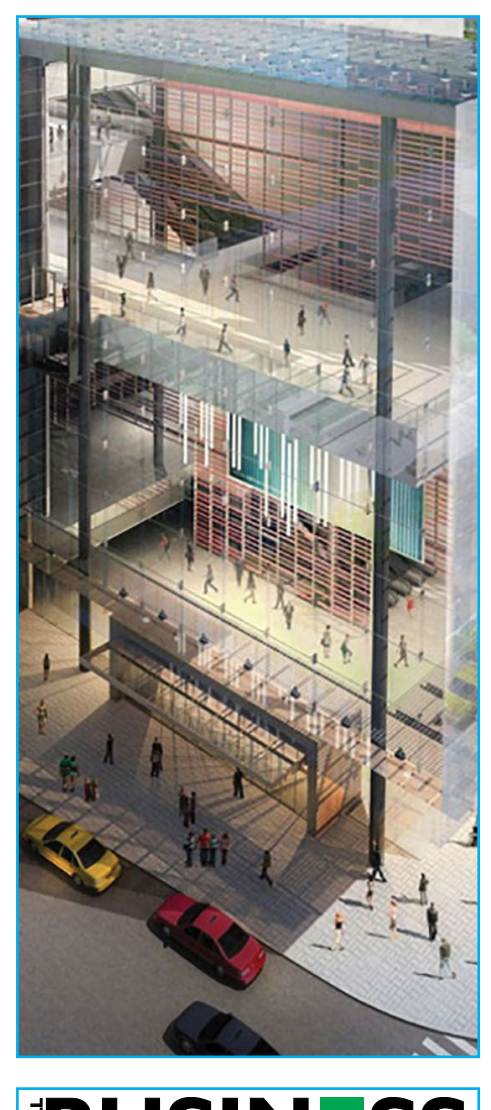
If you provide these services and are interested in participating, please complete the vendor interest form using this QR Code.



PROJECT OVERVIEW
A new out-of-the-ground two story, approximately 80,000 square foot (SF), Operational Facility, along with an adjacent, approximately 10,000 square foot (SF), equipment yard, on a 7-acre clear greenfield site in Melville, New York. This is a purpose-built, storm-hardened, redundant, state-of-the-art operational facility.

The building will include a 2-story high Technology arena, second story observation space, offices, meetings and training rooms, break rooms with pantries, a wellness room, restrooms with showers and lockers, and an open work area for workstations or touchdowns. The facility will also contain various meeting spaces that are flexible, and capable of being subdivided into three or more rooms that may be utilized as bunk areas to house storm riders. All necessary and required mechanical, electrical, emergency back-up equipment, and systems with also be constructed.

The project construction duration is from Q1 2026 through Q4 2027.



NMSDC
National Minority Supplier Development Council

[Learn More](#)

SMALL BUSINESS EXCHANGE NORTHEAST

PUBLIC LEGAL NOTICES

With a database of over 1.6 million businesses, SBE assists agencies with public legal notices

Advertisements
Placed in various Small Business Exchange Northeast digital publications each month, and at www.sbenortheast.com

Special Follow-Up Services
Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

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Small Business Exchange Northeast DEI

- Advertise
- ITB to Targeted (NAICS/SIC/UNSPSC) Certified Businesses
- Telephone Follow-Up (Live)
- Agency/Organization Letters
- Computer Generated Dated and Timed Documentation
- Customized Reports Available

For more info contact
Valerie Voorhies at
vvv@sbeinc.com

SMALL BUSINESS EXCHANGE NORTHEAST

Serving CT, ME, MA, NH, NJ, NY, RI, VT, or any other states that you need to reach

VIRTUAL EVENTS FOR YOUR BUSINESS 2026

Federal Contracting: Woman-Owned Small Business (WOSB) Certification Program Webinar Tuesday, June 16, 2026, 2:00 pm–4:00 pm Online
 Main Sponsor(s): US Small Business Administration
 Contact: Patrice Dozier, patrice.dozier@sba.gov
 Fee: Free; registration required

SBA is creating a space for Woman-Owned Small Businesses, via WOSB certification! Are you a woman owner of a small business? The federal government's goal is to award at least five percent of all federal contracting dollars to woman-owned small businesses each year. Join us for training on how to register for SBA's Woman-Owned Small Business (WOSB) program, which helps eligible small businesses to qualify for federal contracting opportunities. The monthly sessions include an overview of the self-certification process, and a discussion of the NAICS codes that qualify as WOSB or EDWOSB. Register at https://www.eventbrite.com/e/woman-owned-small-business-wosb-registration-program-tickets-1986913543896

SBA 101: Introduction to SBA Programs Webinar Monday, June 29, 2026, 10:00 am–11:00 am Online
 Main Sponsor(s): US Small Business Administration, Rhode Island District Office
 Contact: Brian Hopkins, 401-528-4575, brian.hopkins@sba.gov
 Fee: Free; registration required

Federal Contracting for Small Businesses Webinar Tuesday, July 14, 2026, 12:00 pm–1:30 pm Online
 Main Sponsor(s): US Small Business Administration
 Contact: Irene Gonzalez, 208-334-1673, irene.gonzalez@sba.gov
 Fee: Free; registration required

Learn the essentials of federal contracting for small businesses. This event will cover the basics of navigating the federal contracting process, as well as the various certifications available to help your small business succeed in the government marketplace. Certifications include: 8(a) Business Development Program, HUBZone Certification, Woman Owned Small Business (WOSB/EDWOSB), and Veteran Owned Small Business (VOSB). Don't miss this opportunity to gain valuable insights and resources to help your small business. Register at https://www.eventbrite.com/e/federal-contracting-basics-and-certifications-for-small-businesses-tickets-1977729664666

Advertise in our digital EXTRA

weekly or whenever wherever to whomever you need to reach among agencies contractors diversity firms

